

*Fostering an Entrepreneurial Society: The Role of University Incubators*

# Fostering an Entrepreneurial Society: The Role of University Incubators

Ali Raza Zaidi

Lecturer, Department of Business Administration Government College University, Hyderabad.

Prof. Dr. Imamuddin Khoso

Director, Institute of Business Administration (IBA), University of Sindh, Jamshoro.

Dr. Muhammad Shoaib Khan

Assistant Professor, Department of Business Administration Government College University, Hyderabad.

Email: [dr.m.shoaib@gcu.edu.pk](mailto:dr.m.shoaib@gcu.edu.pk)

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## **Abstract:**

This research delves into the dynamic transformation of universities within societal frameworks, tracing a trajectory that transcends conventional pedagogy to encompass a spectrum ranging from research and development to innovation, and presently, the promotion of an entrepreneurial ethos. Key concepts like human capital, knowledge dissemination, and research and development have driven economies toward knowledge-based paradigms characterized by creativity, innovation, and robust infrastructure. In this entrepreneurial milieu, universities have advanced their role, actively nurturing an entrepreneurial culture through the establishment of dedicated institutes and the cultivation of leadership. At the core of this evolutionary process lie university incubators, entities not merely facilitating collaboration but also contributing substantively to revenue generation. These incubators offer indispensable support, functioning as conduits that connect universities with businesses, government entities, and the broader community. The research posits that universities can augment their impact by establishing efficient and integrated incubation systems, thus making substantial contributions to the construction of a sustainable entrepreneurial society.

**Keywords:** University incubator; Entrepreneurial society; Knowledge dissemination; University-industry linkages; Innovation; Commercialization; Entrepreneurship; Triple Helix; Institutional Development; Knowledge-Driven Economy.

## **1. Introduction:**

The resurgence of the higher education landscape is marked by the ascendancy of global and dynamic competitiveness, underscored by the prominence attributed to the human capital of eminence, the pursuit of elevated benchmarks in research quality, and the cultivation of

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domains encompassing creativity, innovation, and entrepreneurship. Simultaneously, considerations of fiscal prudence and productivity efficiency play a pivotal role in this transformation.

In a recent scholarly inquiry conducted by Olivares and Wetzel (2014), an analytical exploration into the efficacy of universities is undertaken within the purview of economies of scale and scope. The findings of this investigation discern that the forces of globalization and an increasingly competitive milieu have precipitated a paradigm shift within public institutions of higher learning. This shift is manifest in the strategic harnessing of resources, thus effectuating a more judicious and effective expansion of institutional activities across broader domains.

The transformation in the function of universities has traversed various phases, mirroring shifts in societal paradigms. An illustrative facet of this transformative process is characterized by a socio-oriented perspective, encapsulating ideals such as universal accessibility to education, the conceptualization of education as a public good, and the acknowledgment of education as a fundamental social entitlement (Vryonides & Lamprinou, 2013).

Subsequently, a subsequent phase emerges, characterized by the ascension of a research-centric culture, thereby establishing universities as epicenters of scholarly exploration and innovation. This shift is evidenced by the proliferation of research-focused institutions, serving as vehicles for the augmentation of research and developmental pursuits (Casu & Thanassoulis, 2006; MS Khan 2021; M.S.K 2021; Pathan, M.S.K 2023; Muhammad, S. K. P. (2023); Muhammad, S. K. P. (2023); Pathan, M. S. K. (2022) Worthington & Lee, 2005).

Recently, universities have experienced a significant shift away from the traditional perspective of considering basic research as a public good. Instead, there has been a noticeable transition towards adopting a focus on becoming profit-oriented entities. This shift has engendered a paradigm shift, ushering in intensified competition among universities. Consequently, universities have embarked upon a trajectory of transforming from nonprofit establishments to revenue-generating entities, thereby necessitating a conscientious focus on product quality coupled with an ongoing enhancement mechanism. Underpinning this shift are imperatives of heightened competitiveness, profit maximization, the delivery of quality education and research, fortified links with industries, and a shift towards nurturing entrepreneurship rather than solely producing job seekers (Gul & Ahmad, 2012). In this vein, industries and business communities have become focal points for universities, positioning themselves as problem-solving entities offering pragmatic solutions. In response to these imperatives, universities have initiated diverse strategies to facilitate knowledge transfer, innovation, and entrepreneurship. An illustrative measure in this regard is the establishment of university incubators, designed to foster an environment conducive to innovation and entrepreneurial ventures (Amezcuca, 2010; MS Khan 2021; M.S.K 2021; Pathan, M.S.K 2023; Muhammad, S. K. P. (2023); Muhammad, S. K. P. (2023); Pathan, M. S. K. (2022)).

During the establishment of incubators, universities require relatively modest levels of funding, infrastructure, and technical expertise when compared to alternative channels of knowledge transfer, like science and technology parks. This study aims to analyze the changing trajectory of universities over time, concentrating specifically on their

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entrepreneurial aspects. An essential aspect of this inquiry relates to the role played by various knowledge transfer mechanisms, particularly university incubators, in fostering an entrepreneurial societal environment, thereby contributing to socio-economic progress. In a parallel vein, Audretsch (2014) conducts an insightful examination of the transformative shift in the role played by universities. This shift is characterized by their transition into more facilitative entities, assuming a stance that actively promotes and nourishes entrepreneurial capital. The underlying objective is to instill an environment conducive to the flourishing of an entrepreneurial society, thereby orchestrating multifaceted socio-economic progress.

### **2. Role of Universities in Knowledge Creation**

In the ever-evolving landscape of academic inquiry, the concept of knowledge remains an alluring realm for scholars endowed with a wealth of expertise and intellectual curiosity. Marshall's seminal work in 1920 bestowed upon knowledge the epithet of a "productivity enhancer," a term that encapsulates the transformative potential that knowledge wields in shaping economic landscapes. This transformative power extends beyond the ivory tower, as the transfer of knowledge assumes a pivotal role in not only fueling innovation but also fostering competitiveness and augmenting resource acquisition for enterprises, thereby propelling them toward the zenith of industrial accomplishment. This symbiotic interplay between knowledge generation and dissemination is a defining hallmark of contemporary economies

However, the journey from knowledge generation to tangible economic development is by no means a linear progression. Arrow (1962) aptly highlights the arduous process of knowledge transfer by emphasizing the substantial effort and cost incurred in this endeavor. Knowledge may be a potent catalyst, but its potential remains latent until effectively harnessed by entities that can translate it into practical applications. Thus, the concept of knowledge, while seductive in its abstract potential, necessitates a concerted and strategic effort to channel it toward tangible economic progress.

Beyond the purview of earlier investigations lies the illuminating paradigm of the Endogenous Growth Theory (EGT), a theoretical construct that has garnered considerable scholarly attention due to its salient focus on the intrinsic role of knowledge in the trajectory of economic growth. Unlike exogenous theories that consider knowledge as a mere external factor, the EGT encapsulates knowledge and human capital as central constituents of the production process. This intrinsic embedding of knowledge into the economic fabric is a paradigm shift that emphasizes the dynamic interplay between economic agents, the diffusion of knowledge, and the resultant expansion of the economic frontier. EGT, as introduced by economists such as Lucas (1988) and Romer (1986, 1990, 1994) MS Khan 2021; M.S.K 2021; Pathan, M.S.K 2023; Muhammad, S. K. P. (2023); Muhammad, S. K. P. (2023); Pathan, M. S. K. (2022), challenges the tenets of exogenous and neoclassical theories, propelling the discourse into a new realm where knowledge becomes not just a peripheral facilitator but an integral driver of growth.

Central to the EGT framework is the recognition of the pivotal role that higher education institutions and universities play in the propagation of knowledge and, consequently, in the progression of economies. These institutions, once revered primarily for knowledge production, have undergone a paradigmatic shift towards fostering interactions and

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collaborations with industries. The rationale behind this shift is rooted in the understanding that knowledge is most potent when it transcends institutional boundaries and converges with real-world challenges. The synergy between academia and industry thus stands as an imperative conduit through which knowledge can be applied, refined, and iteratively improved. Scholars such as Bruneel, D'Este, and Salter (2010), Hashmi and Shah (2013), and Wu (2010) underscore the significance of these interactions in propelling economies towards sustainable competitive objectives.

The intersection of knowledge and economic growth has not merely captivated the intellectual realms; it has wielded considerable influence on economic policy discourse. Researchers have meticulously examined the intricate tapestry of this relationship, weaving together empirical evidence to provide empirical grounding to their theoretical assertions. In developing countries, especially, the convergence of knowledge and economic development has assumed a distinct prominence due to its potential to unlock latent growth opportunities. The methodologies deployed in these investigations are as diverse as the contexts they seek to elucidate. Afzal, et al. (2011), Jalil and Idrees (2013), Kimenyi (2011), and Mercan and Sezer (2014) have deftly navigated statistical models, econometric analyses, and empirical correlations to unveil the affirmative interplay between knowledge accumulation and economic expansion.

As the discourse on the symbiotic relationship between knowledge and economic growth matures, it underscores the vitality of prioritizing knowledge-intensive sectors in budgetary allocations. The findings of these studies reverberate a resounding call for heightened investment in higher education and research and development (R&D) endeavors. In an era where knowledge is the currency of progress, channelling resources into the sectors that drive knowledge generation and propagation can yield multiplier effects that ripple through economies. This imperative resonates especially in the context of developing economies, where unlocking the latent potential of knowledge can be a potent driver of sustainable and inclusive growth.

In the grand tapestry of economic progress, knowledge has emerged as the thread that weaves together disparate facets of innovation, competitiveness, and growth. Marshall's assertion in 1920, while prescient, merely scratched the surface of the complex interplay that knowledge orchestrates in contemporary economies. Arrow's insight into the multifaceted challenges of knowledge transfer added depth to this discourse, unraveling the intricate fabric of knowledge utilization. The EGT framework, championed by luminaries like Lucas and Romer, has redefined the terrain of economic theory, catalyzing a paradigm shift that positions knowledge as an intrinsic driver of growth. This shift has engendered a reimagining of higher education institutions and universities as dynamic incubators that synergize academia with industry, propelling economies toward the horizon of innovation.

In the corridors of policy deliberations, the resonance between knowledge and economic growth reverberates as a clarion call. Researchers have meticulously assembled evidence that accentuates the symbiotic relationship between knowledge accumulation and economic development. This evidence, diversified in method and context, bespeaks a compelling narrative that beseeches policymakers to foster an environment conducive to knowledge generation and dissemination. Through strategic investments in higher education, R&D, and collaborative initiatives, economies can unlock the latent potential that knowledge holds,

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fostering not only economic prosperity but also societal advancement. In this symphony of progress, knowledge emerges as the key orchestrator, conducting economies toward a harmonious crescendo of growth.

#### **3. Role of Universities in Research, Development and Economic Growth**

The annals of history unfurl the venerable Bologna University as a trailblazing archetype, asserting its claim as the world's inaugural university wherein tutelage in Roman law bore a stipulated fee. This historic precedent indelibly marks the inception of a cherished commodity – education. An ancient predilection for education's offerings imbued it with a distinct preciousness. Early epochs bore witness to higher education institutions espousing the maximization of student enrollment, coalescing with a resolute commitment to equitable access (Berger & Kostal, 2002; MS Khan 2021; M.S.K 2021; Pathan, M.S.K 2023; Muhammad, S. K. P. (2023); Muhammad, S. K. P. (2023); Pathan, M. S. K. (2022)). This dedication to equitable access gradually evolved to encompass not only accessibility but the concurrent cultivation of teaching standards and educational quality, a nuanced paradigm that remains intrinsically bound to its evaluative metrics (Jalaliyoon & Taherdoost, 2012).

Beyond their pedagogical role, higher education institutes metamorphose into crucibles of Research and Development (R&D). Research and Development, akin to the lifeblood of higher education, gestates the economic and societal yield that springs forth from its intellectual endeavors. This role of R&D as a catalytic factor in economic growth has not only garnered recognition within the tenets of the Endogenous Growth Theory (EGT) but has also been embraced within the parlance of the Knowledge-Based Economy paradigm. While the developed world traditionally reaps the bounties of R&D undertakings, the developing world traverses this path albeit at a more measured pace. The contours of a knowledge-based economy necessitate an amalgamation of pivotal indicators—R&D activities, innovation, and a reservoir of skilled human capital—imperatives that coalesce to foster the burgeoning landscape of economic and societal knowledge (Raspe & Van Oort, 2006).

Ascertaining the pulse of Research and Development is predicated upon a multifaceted matrix. This encompassing framework pivots on metrics such as publications, patents, licensing agreements (Ahmad, 2012; Cavaller, 2011), coupled with the interplay of citations and Research and Development expenditure (Abramo, Cicero, & D'Angelo, 2012; Akhmat et al., 2014). However, amid these quantitative indices, an enduring clarion call persists—a clarion call that resonates for the propagation of R&D activities through an intensified focus on the creation and diffusion of knowledge into the very fabric of society.

In the evolving tapestry of academic inquiry, a discernible shift has been witnessed; a pivot from the veneration of basic research toward the ascendancy of innovative research. This transmutation illuminates a shift toward the celebration of creativity—an unfurling of new products, processes, and methodologies designed to amplify quality, streamline production, and reduce transactional complexities. This salient phenomenon, encapsulated within the rubric of innovation, beckons higher education to its forefront. It beckons the sector to partake in economic growth with vigor and vibrancy. As economic undercurrents surge, innovation is unveiled as a cornerstone of higher education's role.

A panoramic perspective of innovation presents itself as an interwoven tapestry of

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fundamental elements. These elements, underpinning the very essence of innovation, stand as architects of a transformative edifice that uplifts and elevates Higher Education Institutions (HEIs) and research universities. A model espousing these innovative tenets, propounded by Kowang et al. (2013), provides a roadmap for fortifying and enhancing these intellectual sanctuaries, fusing their roles as agents of education and catalysts of societal advancement.

The chronicles of history herald the venerable Bologna University as a harbinger of educational valor—a herald that marks the advent of a commoditized education. This historical relic persists as a testament to the ever-enduring allure of knowledge. Embodied within the annals of academia are aspirations to not only foster equitable access and educational standards but to also transform knowledge into palpable economic and societal growth through the conduits of R&D and innovation. While metrics and indicators serve as compasses in this intricate journey, the heart of the endeavor remains the perpetuation of knowledge creation and dissemination. In a world where innovation thrives as the fulcrum of growth, higher education's role evolves to embrace this very innovation, ushering in an era of resolute economic and societal transformation. Kowang et al.'s visionary model serves as a testament to this evolution—a model that unveils the potential of higher education as an alchemical forge, transmuting knowledge into catalytic agents for progress.

#### **4. University and Entrepreneurial Development**

The conceptual framework crafted by the pioneer of Endogenous Growth Theory (EGT), Romer (1986, 1994), unveils an intricate landscape, the interplay of human capital skills, innovation, and knowledge yields escalating marginal returns. This dynamic manifests varied implications on a global scale, influenced by the unstoppable forces of technology. This theoretical structure stands in stark contrast to the Solowian paradigm (Solow, 1956) MS Khan 2021; M.S.K 2021; Pathan, M.S.K 2023; Muhammad, S. K. P. (2023); Muhammad, S. K. P. (2023); Pathan, M. S. K. (2022), which posits capital and labor as the primary drivers of economic dynamics. As we navigate this intellectual terrain, it becomes imperative to dissect the interplay between these constructs while also scrutinizing the ensuing debates and the evolving role of universities in this dynamic landscape. Nevertheless, amidst this overarching narrative, a dissenting perspective has emerged—one that challenges the foundational assumption of Endogenous Growth Theory (EGT) regarding knowledge as an indomitable and non-depreciable asset. Acs et al. (2003) introduce a counterpoint, asserting that firms, grappling with the ceaseless tumult of competition, undermine the a priori notion of knowledge's perpetuity. This divergence instigates a profound debate within the wider discourse surrounding knowledge transfer—an arena where EGT's optimistic presumption of costless, self-generating knowledge propagation encounters the pragmatic complexities of geographical, financial, and legislative constraints (Canepa & Stoneman, 2005; Cohen et al., 2002; Singh & Marx, 2013).

The assumption within EGT of unencumbered knowledge transference faces further contention from Acs et al. (2003), who advocate for a designated "entrepreneurial space" within this theoretical framework. This space accommodates the idiosyncrasies inherent in entrepreneurial endeavors, acknowledging the intricate nuances and challenges that can impede the seamless transfer of knowledge. It is within this contested terrain that the

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discourse on the sustainability and transferability of knowledge unfolds, inviting a nuanced examination of the multifaceted dynamics that shape the interface between theory and real-world applications.

This intellectual odyssey propels us into the 1980s—a period marked by a paradigmatic shift. Legislations, exemplified by the Bayh-Dole Act, foregrounded the commercial commodification of knowledge, signaling a departure from the notion of unrestricted knowledge dissemination (Grimaldi, Kenney, Siegel, & Wright, 2011). This legislative transformation not only altered the trajectory of knowledge transfer but also catalyzed significant changes by strengthening commercialization endeavors and mitigating the so-called "knowledge filter" (Audretsch, 2014).

The term "knowledge filter" assumes prominence within scholarly discourse as a touchstone for the disjunction between knowledge and its economic instantiation—an impasse rife with a plethora of constraints (Acs et al., 2003; Audretsch, 2014). This barrier stands as an impediment to the seamless transmutation of academic research into tangible societal benefits. Acs & Plummer (2005) assert that this filtration process serves as a bottleneck, obstructing the journey of research and development (R&D) endeavors from their genesis to their ultimate societal applications. Audretsch (2014) further underscores the existence of this knowledge filter by debunking the notion that R&D activities will spontaneously metamorphose into economic knowledge.

In a landscape where universities are endowed with a dynamic mandate, the concept of the "entrepreneurial university" emerges as a catalyst for knowledge dissemination and innovation. Etzkowitz (1983) articulates this notion to expound upon the evolving roles of universities, especially concerning the vibrant transfer of research outcomes. The evocative phrase "magic beanstalk vision," coined by Miner, Vaughn, Eesley, and Rura (2001), reverberates as a clarion call, propelling universities into the realm of extensive entrepreneurial pursuits, inextricably linked with industrial development.

In reaction to these transformative currents, universities have experienced a profound metamorphosis, shifting away from their conventional focus on teaching and research towards a novel mission: the transfer of knowledge to society through symbiotic partnerships with industry. This evolution fundamentally redefines the core nature of universities, transforming them from institutions primarily dedicated to non-profit pursuits to entities driven by profit motives, functioning as engines for revenue generation. Bercovitz and Feldmann (2006) extensively explore the intricate dimensions—economic, social, and legal—underpinning technology transfer mechanisms, advocating for the advancement of the entrepreneurial university. This paradigm shift extends beyond the traditional roles of academia, ushering in an era where universities actively engage with external stakeholders, leveraging their intellectual capital to foster innovation and economic growth. The recalibration of university missions reflects a recognition of the evolving needs of society, with an emphasis on practical applications, commercialization of research, and the cultivation of an entrepreneurial mindset among academic communities.

The multifaceted nature of this transformation necessitates a comprehensive exploration of its implications, not only in economic terms but also in the broader societal and legal contexts. As universities embrace their new roles as hubs of knowledge transfer and economic drivers, the discourse surrounding the balance between profit-oriented objectives and the

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preservation of academic integrity gains prominence. Bercovitz and Feldmann's (2006) call for the promotion of the entrepreneurial university underscores the imperative for institutions to navigate this intricate landscape, contributing to a discourse that goes beyond economic considerations and encompasses the broader societal impact of these institutional shifts.

Parallely, Geuna and Muscio (2009) expound upon the multifaceted impact of entrepreneurial development, not only as a catalytic factor for economic progress but also as a wellspring for revenue generation through collaborative university-industry endeavors. This perspective resonates even in developing nations, where the collaborative efforts of universities and industries, as reviewed by Gul and Ahmad (2012) in the case of Pakistan, assume paramount significance.

As universities gravitate towards intensified collaboration with industries, they evolve into crucibles of entrepreneurial development. These institutions nurture innovative ideas, provide the necessary scaffolding to manifest these concepts into reality, and eventually usher these nascent ventures into the market. Thune and Gulbrandsen (2014) offer an incisive analysis of the dynamics underpinning university-industry amalgamation, unraveling the evolutionary trajectory of this symbiotic relationship. A recent conceptual study by Audretsch (2014) paints a vivid portrait of the entrepreneurial university—a wellspring of new ventures, their commercialization, and the propagation of knowledge from academia to both revenue-generating organizations and non-profit units.

#### **5. University Incubators**

The concept of incubation, as elucidated by the National Business Incubation Association (2014), encompasses a multifaceted mechanism designed to bolster the endeavors of entrepreneurs. It is characterized by the provision of an array of resources and services that are instrumental in the genesis of novel ventures. The role of incubators extends beyond mere resource facilitation and is reinforced by empirical research. For instance, Chen (2009) and Grimaldi and Grandi (2005) underscore the pivotal position occupied by incubators as a resourceful refuge for nascent entrepreneurs, offering solutions to their most pressing challenges. Moreover, the scholarly analysis conducted by Shahzad, Ali, Bajwa, and Zia (2012) further accentuates the indispensable nature of incubators in fostering sustainable entrepreneurial growth.

In-depth exploration of the manifold ways in which incubators extend their support to emerging entrepreneurs reveals a rich tapestry of services and functions. Al-mubarak and Busler (2010) expound upon the pivotal roles played by incubators, encompassing the provision of shared spaces replete with technical infrastructure, managerial guidance, networking opportunities, access to a reservoir of knowledge, and financial capital infusion, thereby providing foundational support to entrepreneurs during their embryonic stages. Furthermore, incubators engage in the judicious screening and selection of incubatees, as elucidated by Dee, Livesey, Gill, and Minshall (2011). The safeguarding of intellectual property through patenting and the fortification of intellectual property rights is another facet of incubator activity, as expounded by Chandra, Alejandra, and Silva (2012). Incubators are also instrumental in fostering synergistic linkages between academia and industry, as posited by Colombo, Piva, and Rentocchini (2012), Schwartz and Hornyk (2010), and Tang,



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Baskaran, Pancholi, and Lu (2013).

Moreover, they serve as a conduit for nurturing risk tolerance among entrepreneurs in their formative phases, as evidenced by the research of Özdemir and Şehitoğlu (2013). Incubators also play an intermediary role in the rationalization of transaction costs, as underscored by Tang et al. (2013). Additionally, they serve as conduits for entrepreneurs to establish vital networks and gain access to both domestic and international markets, aligning with the insights provided by Chandra et al. (2012).

Historical records attest to the origin of the world's first-ever incubator, named the Batavia Industrial Center. It initiated operations in 1959 within the confines of New York, USA (Lewis, 2002). It is noteworthy that the priority accorded to the establishment of novel entrepreneurial endeavors remained relatively modest until the 1970s. However, the ensuing decade of the 1980s witnessed a mere dozen incubators in active operation, a number that surged dramatically to 1,250 by the year 2012 in the United States alone. In a global context, the cumulative tally of incubators surpassed the formidable milestone of 7,000, attesting to the burgeoning ubiquity of incubators across the globe (National Business Incubation Association, 2014; MS Khan 2021; M.S.K 2021; Pathan, M.S.K 2023; Muhammad, S. K. P. (2023); Muhammad, S. K. P. (2023); Pathan, M. S. K. (2022). Consequently, incubators have emerged as a burgeoning phenomenon of global proportions.

Within the taxonomy of incubators, a fundamental dichotomy prevails, distinguishing between profit-oriented and non-profit incarnations (Allen and McCluskey, 1990). It is incumbent to underscore that non-profit business incubators receive significant impetus from academic institutions and other research-focused entities, a salient assertion advanced by Phillips (2002). In consonance with the prevailing global landscape, the majority of incubators in various nations align with the characterization proffered by Chandra et al. (2012), wherein non-profit incubators predominantly derive their sustenance from state funding, supplemented by rental income generated from their incubatees.

Playing a central role in driving economic advancement, universities stand as key players in the economic landscape. Their impact is diverse, spanning active involvement in managing incubators, research and development, innovation, commercialization, and the nurturing of emerging entrepreneurs. This relevance extends to economies, both developed and emerging (Miner et al., 2001). It is imperative to elucidate that university incubators represent entities fostered by governmental bodies to catalyze the entrepreneurial ecosystem, with a specific focus on nurturing spinoff enterprises and small to medium-sized enterprises throughout their developmental trajectory (Studdard, 2006). In this regard, university incubators are posited as an actionable strategy for the incubation of nascent business ventures, facilitated through the provisioning of essential resources and the creation of a conducive operational milieu (Mian, 1996). Moreover, Palumbo and Dominici (2013) articulate the conception of university incubators as systems endorsed by universities, concomitantly providing physical space within the academic institution, with a mission to galvanize the evolution of university-affiliated spinoff enterprises.

The comprehensive investigation undertaken by Chandra et al. (2012) in the domain of university incubators underscores their historical resonance, serving as a nexus for location-based advantages, infusion of expert acumen, financial backing, facilitation of innovation, and the promotion of commercialization endeavors. Notably, industrial incubators exhibit a

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conspicuous absence in this domain. Moreover, an investigation conducted by Somsuk, Laosirihongthong, and McLean (2012) classifies the essential resources necessary for the maintenance of university incubators into four primary categories: human, financial, organizational, and technological resources. Echoing this sentiment, Salem (2014) endorses university incubators as the preeminent archetype of incubatory establishments, within which student entrepreneurs effectively leverage these resources to forge symbiotic alliances with industry stakeholders, thus setting the stage for the establishment of their entrepreneurial endeavors.

Numerous scholars and researchers (Bøllingtoft & Ulhøi, 2005; Bruneel, et al., 2012; Cuulkin, 2013; Grimaldi & Grandi, 2005; Gstraunthaler, 2010; Lee & Osteryoung, 2004; McAdam & Marlow, 2011; Ratinho & Henriques, 2010; Somsuk et al., 2012; Todorovic & Suntornpithug, 2008) have meticulously delineated a constellation of dimensions that collectively form the bedrock and pillars of success in the realm of university incubators. These dimensions encompass infrastructure, networking, human and technical support, faculty and staff expertise, and the institutional reputation of the academic institution.

#### **6. Contribution of University Incubators to Forming an Entrepreneurial Society**

A prevalent trend observed within the global landscape of business incubation is the substantial involvement of universities in this sphere. Concurrently, there exists a discernible drive among other incubator entities to forge symbiotic relationships with universities and institutions of higher learning, seeking to harness the manifold advantages stemming from their reservoirs of research and knowledge capital. Notably, university-affiliated incubators have garnered momentum as a burgeoning trend in the realm of incubation (Todorovic and Suntornpithug, 2008), with findings by Culkin (2013) affirming their heightened efficacy in supporting nascent entrepreneurs relative to other incubation schemes.

In the broader societal context, the imperatives of innovation, commercialization, and entrepreneurship have emerged as formidable agents of economic development, attributing to incubators a pivotal role. These incubators have earned recognition as potent instruments for advancing economic prosperity (Al-mubarak and Busler, 2010; Somsuk, Wonglimpiyarat, and Laosirihongthong, 2012), employment generation (Abetti, 2004; Al-mubarak and Busler, 2010; Ratinho and Henriques, 2010), the cultivation of emerging entrepreneurial talent (Abetti, 2004; Bruneel, Ratinho, Clarysse, and Groen, 2012; Chen, 2009; Tang et al., 2013), the enhancement of entrepreneurial performance (Dee et al., 2011), and the facilitation of commercialization endeavors (Al-mubarak and Busler, 2010; Chandra et al., 2012; Tamásy, 2007) in both developed and developing nations alike.

In consonance with this overarching narrative, university-affiliated incubators have been scrutinized as formidable mechanisms for promoting commercialization, particularly through the establishment of spinoff ventures (Lee and Osteryoung, 2004; Mian, 1996; Palumbo and Dominici, 2013). Chindaprasert and Puapatanakul (2006) expound upon university incubators as instruments designed to foster research intensity, the germination of innovative concepts, the orchestration of commercialization initiatives, and the cultivation of entrepreneurial talent. Somsuk et al. (2012) encapsulate the essence of incubators as mechanisms fostering an entrepreneurial ethos conducive to the proliferation of spinoff enterprises, thereby augmenting the survival prospects of these ventures. Notably, Chandra

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et al. (2012) posit that university-affiliated incubators possess a robust historical legacy marked by the facilitation of human expertise, financial support, strategic locations, innovation propagation, and the amplification of commercialization endeavors, a facet where industrial incubators exhibit a relative dearth of engagement.

Additionally, the Organization for Economic Cooperation and Development (OECD) (2010) has actively advocated for incubator owners to participate in collaborative initiatives with universities. The overarching goal is to accelerate commercialization for the maximum benefit of society. Simultaneously, the prevalence of university-affiliated incubators has surged as a rising trend in the incubation landscape (Todorovic and Suntornpithug, 2008). This trend is supported by their proven effectiveness in fostering entrepreneurial initiatives compared to other incubation models (Culkin, 2013).

It is imperative to elucidate that the mandate of university incubators transcends the mere provisioning of services to nascent enterprises. These incubators assume a broader role, characterized by a facilitative stance in nurturing leadership and institutional development through the cultivation of an entrepreneurial mindset and culture (Al-mubarak, Busler, and Aruna, 2013). Nonetheless, it is noteworthy that a faction of researchers posits that incubators have yet to fully realize their potential in realizing their overarching objective of facilitating knowledge transfer to society, a contention articulated by Phillips (2002).

Within an entrepreneurial society, universities are poised to transcend the conventional realms of education, research, and knowledge dissemination through conventional means such as patents, research contracts, licenses, and spinoff ventures. Instead, they are called upon to construct mechanisms that not only facilitate innovation but also inculcate an entrepreneurial ethos, institute entrepreneurial development entities, cultivate entrepreneurial leadership, and elevate the living standards of society at large (Audretsch, 2014). In this context, university incubators emerge as pivotal instruments that, with steadfast leadership commitment, can contribute to the realization of the vision of an entrepreneurial society, operationalizing this concept in its truest essence.

#### **7. Conclusion**

Numerous economies grapple with a spectrum of challenges, ranging from financial constraints to limitations in human resources. Consequently, there is a strategic reorientation towards the cultivation of entrepreneurial universities, positioned as a cornerstone in their developmental agendas. This trajectory is propelled by the imperative to foster economic growth and transition towards knowledge-based economies. The 21st century is unequivocally acknowledged to pivot on the pillars of knowledge, innovation, entrepreneurship, and the pivotal role played by incubators (Al-mubarak and Busler, 2013). A discernible challenge confronts many economies – the conundrum of nurturing innovation, fostering an entrepreneurial milieu, and bridging the lacuna in incubator infrastructure, with a particular emphasis on leveraging the university platform. Tang et al. (2013), in their investigation, underscore the promotion of entrepreneurship through university-industry linkages. However, the university incubator emerges as the instrumental conduit effectively facilitating these linkages.

Intimately connected to this dynamic landscape is the necessity for the establishment of strong, reliable, and credible collaborations across the realms of university, industry,

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government, and community. This collaboration is indispensable for the comprehensive development of a nation, spanning economic, social, and financial dimensions. At the core of this effort is the endorsement and promotion of the Quadruple Helix approach, a conceptual framework highlighting the pivotal role of university incubators in enhancing the entrepreneurial ecosystem. Consequently, the broader higher education ecosystem must undergo expansion and consolidation, with a distinct emphasis on the growth and reinforcement of incubators. This aligns with strategic blueprints focusing on innovation, creativity, globalization, commercialization, and entrepreneurship. Moreover, the enhancement of existing incubator efficacy must be integral to this transformative journey.

Amidst the overarching objective of fostering entrepreneurial development, the critical significance of university incubators cannot be overstated. Policymakers should actively advocate for university incubators, directing financial resources and legislative support while concurrently encouraging private-sector involvement. In the context of a fiercely competitive global arena, university incubators have become indispensable mechanisms for knowledge transfer to industry, the commercialization of research, and the formulation of national innovation policy – prerequisites for thriving in an entrepreneurial society.

Both developed and developing economies, in shaping their policy frameworks, annual development plans, and financial budgets, must give due consideration to the establishment and elevation of university incubators. This strategic imperative underlies the cultivation of a prosperous, stable, and enduring entrepreneurial society and the achievement of sustained economic growth. Researchers and scholars, in turn, bear the responsibility of delving further into the nuances of university incubators, with a keen focus on their role in fostering innovation, driving commercialization, and catalyzing entrepreneurial societies. An overarching challenge that beckons is the examination of the constraints confronting universities and economies in the implementation of the university incubator phenomenon, coupled with an in-depth exploration of strategies for its enduring efficiency and efficacy over the long term – a critical endeavor that merits the scrutiny of the academic community.

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